

Gamma Iota Sigma

Chapter Newsletter

Volume 2004/2005

March 2, 2005

Upcoming Events & Reminders:

- * **March 10, 2005**— Chapter Monthly reports and Chapter News Summary due by 5:00 p.m. EST
- * **June 30, 2005:** — Submission deadline for **ALL** Gamma Iota Sigma Awards and Scholarships.
- * **August 1, 2005** — Registration deadline for the Presidents Conference
- * **August 27 - 29, 2005** — 5th Annual Presidents Conference in Columbus, OH
- * **September, 2005** — Early Bird Registration deadline for the Annual Management Conference
- * **October 20 - 22, 2005** — 34th Annual International Management Conference in Mackinac Island, MI. Hosted by Alpha Alpha Chapter at Olivet College.

President's Message: Grand Chapter has a new home!!

As many of you may be aware, we have moved our offices. Gamma Iota Sigma will now have a relationship with Accent on Management or AOM.

I am excited about what this brings to our organization but sad at the same time to see G.A. Gummer & Assoc., Inc. go. We want to thank George, Paula and everyone at G.A. Gummer & Assoc., Inc. for the many years of service that they provided our organization. It is without question that if they had not been around during the early years we would not be here today. George plans to remain on our Executive Committee as Treasurer and we look forward to him remaining for many years to come.

The move to Accent on Management provides us with the ability to provide you with additional tools to develop and strengthen your local chapters at the same time we are at the international level. Melinda Vance will still be your point of contact and is excited to be working with all of us in this new capacity. Please don't hesitate to contact Melinda if she can help you in anyway.

The new contact information is:

Melinda Vance
Gamma Iota Sigma
17 South. High Street, Suite 200
Columbus, OH 43215
614-221-1900 x-224
614-221-1989 Fax
grand@gammaiotasigma.org

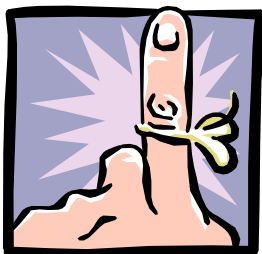
Please start using this immediately for all your correspondence.

Fraternally Yours,
Alan Hoffmann



A word from Noelle Salamone, International Student Representative

If at first you don't succeed, try try again! Life is made up entirely of small trials. But no matter how great or how small, each one teaches us something important for the road ahead. And when it comes down to it, isn't that exactly what we get from our membership in GIS. Whether we are officers or members, every aspect of our participation is a learning experience. Every situation, every difficult task, every relationship formed is a means of training for our future in the industry. And sure, at this very moment, some of you may be thinking that the comparison of our role within GIS to our future role within the industry is a stretch. I often hear that "one is 'just' a student organization and the other is 'real-life.'" And whether or not GIS is "just" a student organization, then I think we should consider ourselves lucky that we have walked into such an opportunity where we can learn from our mistakes now, so that our "real-life" can turn out as well as we hope.



Walk-a-thon Update

I just wanted to clear up some confusion regarding the Walk-A-Thon. We are not looking for the Walk of all Walks. It just has to be something small. If your chapter can get 5-10 people to participate, then I think that is a success. If you can raise \$25-50 from your chapter, that too is a success.

The first time is definitely going to be the hardest, but **WE CAN DO THIS!** It is about coming together as a group to support one cause.

Although we had an overwhelming majority of presidents interested in the Walk-A-Thon at both the Presidents' Conference and International Conference. We have only heard from the following chapters regarding their participation: Alpha Alpha (Olivet), Alpha Chi (Bradley), Xi (UConn), Nu (Central Michigan), Omega (Middle Tenn.) Sigma (Temple)

We are getting t-shirts made and plan to put all participating chapters as well as the dates of their walks, on the back of the shirt.

It is not too late to set a date!

If you do plan on participating, please send me the number of t-shirts you will need along with the sizes.

If you have any questions, please do not hesitate to email me

Fraternally Yours,

Noelle

2004-2005 Leaders of Gamma Iota Sigma

President.....Alan Hoffmann
President, Hoffmann & Assoc. Insurance Services

Vice-PresidentJason Wells
Client Representative, Marsh, USA

Executive Vice President.....Dr. Alan Williams
Retired (The Ohio State University)

Vice-PresidentDavid Goodwin
Commercial Underwriting Manager, Chubb Group of Insurance Companies

SecretaryLance Lancour
Client Representative, Marsh, USA

Vice-PresidentJeff Lamb
Chief Underwriting Officer, Investors Underwriting Managers

Treasurer.....George Gummer
President, G.A. Gummer & Assoc., Inc.

International Faculty Rep..... R.B. Drennan
Advisor, Sigma Chapter, Temple University

Immed. Past PresidentMike Hubbel
Advisor, Alpha Alpha Chapter, Olivet College

International Student Rep.....Noelle Salamone
President, Sigma Chapter, Temple University

Vice PresidentJohn Meder
Sr. Vice President, Palmer & Cay of Ohio

Vice-PresidentChris Place
Consulting Actuary, Watson Wyatt Worldwide



Chapter News regarding January Activities

ALPHA

THE OHIO STATE UNIVERSITY

ZETA

GEORGIA STATE UNIVERSITY

ETA

UNIVERSITY OF GEORGIA

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current Chapter Members	138
Inactive Members	0
New Members	19
Alumni	0
Other	0
Total	157

No activities for January.

Special Upcoming Events:

February 1 – University Career Fair

February 1 – Insurance Society/GIS Spring Meeting

February 3-4 – Atlanta RIMS Educational Conference

February 8 – Risk and Insurance Careers Day and Reception

February 16 – GIS Officers Dinner

LAMBDA

UNIVERSITY OF SOUTH CAROLINA

NU

CENTRAL MICHIGAN UNIVERSITY

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
CURRENT MEMEBERS	21
RENEWING MEMBERS	0
NEW MEMBERS	1
TOTAL AS OF 9/30/04	22
INACTIVE MEMBERS	2
ALUMNI MEMBERS	122
OTHER MEMBERS	0
TOTAL	146

SUMMARY OF PROGRAMS HELD:

On January 19th, our Statistics Club here on campus held their first meeting. The majority of our members are also statistics majors and jointly involved in the Statistics Club.

On January 19th, two of our members Shelly Chubinski and Beverly Huntz took part in the Campus Involvement Fair here at CMU. This is a chance for other students to see what activities are available on campus. Gamma Iota Sigma was well represented.

Our first Officers' Meeting of the semester was held on January 20th. Topics discussed were meeting times for the semester, changes in our Constitution, speakers, fundraising, volunteering, etc. The banner was displayed and five members attended.

Our first General Body meeting was held on January 25th. Potential new members were introduced and given a brief introduction to what our organization can offer them. Topics discussed included meeting times, dues, amendments to the Constitution, speakers, field trips, fundraisers, etc. We also had nominations for President Elect. Those nominated thus far were Beverly Huntz and Sarah Karl. The election will be held at our next meeting. The banner was displayed and fifteen people attended.

SPECIAL UPCOMING EVENTS PLANNED:

General Body Meeting	2/03/05
The Extreme Risk Takers	4/08/05 – 4/10/05
Philadelphia Excursion	4/16/05
RIMS Conference	4/15/05 – 4/17/05
Presidents' Conference	August 2005

**XI
UNIVERSITY OF CONNECTICUT-STORRS**

**OMICRON
ARKANSAS STATE UNIVERSITY**

**PI
MISSISSIPPI STATE UNIVERSITY**

**RHO
APPALACHIAN STATE UNIVERSITY**

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current chapter members	47
Inactive members	0
New members	0
Alumni	562
Other	<u>20</u>
Total	629

On January 25th, 2005, Rho Chapter held its Spring Open House. The officers described Gamma Iota Sigma and discussed upcoming plans for the semester. The new officers were introduced. We served pizza. 35 members were in attendance.

Special Upcoming Events Planned:

- February 8th-9th – Insurance Career Fair
- February 17th- RIMS Shadow Day
- February 23rd-27th – Risk Management Trip to Las Vegas
- February 24th- Steve DeCarlo with American Wholesale Speaker
- March 17th- University Alumni Day
- March 23rd-24th – Western Agents Conference
- April 14th-15th – Brantley Risk & Insurance Center Board Meeting
- April 17th-21st – RIMS National Conference in Philadelphia
- April 20th-22nd – IIABA National Legislative Conference in Washington, D.C.
- April 22nd-23rd –Life and Health PreLicensing
- April 28th- Farewell to Seniors Luncheon
- June 13th-15th – Young Agents Conference in Myrtle Beach, SC

SIGMA**TEMPLE UNIVERSITY**

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current chapter members (paid)	149
Inactive Members	0
New members	0
Alumni	660
Other	<u>58</u>
Total	867

On January 12, the Sigma Chapter hosted an alumni social at the Heartland Brewery and Chophouse in New York City. Alumni from both Temple University as well as Saint John's University were present including: ACE USA representatives, Sam Codispoti (2003), Sigma Chapter Alumnus, and Doug Guenther (2004), Sigma Chapter Alumnus, Guy Carpenter representatives, John Wong (2003), Sigma Chapter Alumnus, Monivann Lor (2004), Sigma Chapter Alumnus, George Pristatsky (2004), Sigma Chapter Alumnus, and Linda Huong (2003), Sigma Chapter Alumna, Distinguished Programs representative, Mayur Patel (2001), Sigma Chapter Alumnus, Chubb representative, Jean Marie Anderson (2000), Sigma Chapter Alumna, Ambac representative, Tom Harsha (2000) Sigma Chapter Alumnus, Prudential representative, Stacey Sutts (2003) Sigma Chapter Alumna, and Marsh representative, Greg Streck (2003), Alpha Iota Alumnus. The event was a success, allowing current member and alumni to network.

On January 14, the Sigma Chapter held its Spring 2005 Officers' Retreat. This event allows the officers to plan for the Spring 2005 semester. The retreat included ice-breaking activities in addition to reviewing Task Plans and discussing important activities to be accomplished over the semester.

On January 26, the Sigma Chapter held its Organizational Meeting for the Spring 2005 semester. This meeting provides the opportunity for the officers to introduce themselves and review the Sigma Chapter Handbook with the members. The members were given the opportunity to sign up for one of the Sigma Chapter's seven committees.

On January 30, members and officers of the Sigma Chapter joined a dozen students from universities throughout the city at a weekly soup kitchen held at the University of Pennsylvania. The volunteers arrived an hour early to set up tables and prepare sandwiches and continued to help out throughout the event by serving food and cleaning up after participants. An unforgettable experience was had by all.

Special upcoming events:

Alumni Basketball Game	February 2
Distinguished Guest Lecturer, Matthew Kletzli	February 2
Etiquette Workshop	February 3, 22 & 25
New Member Orientation	February 4
Intern Interview Workshop	February 5, 12 & 19
Officer Meeting	February 7
Distinguished Guest Lecturer, Steven Kelner	February 9
Gamma Games	February 9
Alumni Call-A-thon	February 10
New Member Orientation	February 11
Committee Meetings	February 14
Distinguished Guest Lecturer, Corey Gooch	February 16
Alumni Call-A-thon	February 17
Intern Presentation	February 18 & 25
Officer Meeting	February 21
Corporate Trip to Washington D.C.	February 24-25
Committee Meetings	February 28

TAU HOWARD UNIVERSITY

PHI BALL STATE UNIVERSITY

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current Chapter Members	34
Inactive Members	0
New Members	11
Alumni	325
Officers	7
Total	370

INTERNnet was introduced to the members, which is an Online internship database. Officer positions were discussed as well as scheduling for officer meetings. The responsibilities and duties of the officers were laid out. Ideas for membership, and recruitment were touched on. This chapter is also looking into ideas for community service opportunities.

The members discussed ideas for T-Shirt Committees as well as mottos and ideas for the shirts.

Scholarship information was discussed, these opportunities included: Spencer Educational Foundation, Inc., NAIW Education Foundation, CICF (Central Indiana Community Foundation), Miller College of business Scholarships, and Derek Hughes NAP-SLO Educational Foundation.

On January 26th Papa John Returned to Ball State University, and gave a speech.

Upcoming Events: February

01	Paul Nash dinner at the Atrium
07	Dr. Avila's senior class, St. Paul Travelers
23	Practice interview clinic
24	Lunch-in CPCU
TBD	Senior sign-up sheet

PSI EASTERN KENTUCKY UNIVERSITY

OMEGA MIDDLE TENNESSEE STATE UNIVERSITY

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current chapter members	68
New members	5
Total	73

Omega Chapter has resumed the hectic pace in 2005 that we set for ourselves last year. We crammed a lot of activity in the short time period between semester onset (January 17) and January 31. We had one General Meeting (at which an alumnus spoke), two officers meetings, a bake sale, a highway pickup, and we published our Resume Book (86 resumes) for 2004-2005. Our president was featured in a Department of Economics and Finance brochure and received more scholarship money. She and one other student will attend the Annual RIMS Conference, 4/17-21/05, as participants in the Anita Benedetti Student Involvement Program, and she and yet other students have been nominated to receive other national awards and scholarships. We received favorable publicity in the student newspaper at MTSU and received a contribution from an alumnus. In February, we will hold an Informational Meeting to recruit new members, in March we will stage a Career Fair and hold our Annual Quiz Bowl; and in April we will send members to the Annual RIMS Conference, Philadelphia, April 17-21; NAPSLO Conference, Chicago, April 8-10; and support the Chair of Insurance Golf Tournament.

ALPHA ALPHA OLIVET COLLEGE

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current Chapter Members	54
Inactive Members	0
New Members	
Alumni	198
Advisors	2
Other (associate & honorary)	35
 Total	 289

On January 26, 2005, the Alpha Alpha chapter sponsored the Olivet College Employers' Fair. In which, there was not only a great turnout of Gamma Iota Sigma members, but many other students as well.

The NAPSLO committee gathers often for the planning of the upcoming NAPSLO Symposium in Chicago, April 8-10.

The *Alpha Alpha Chapter of Gamma Iota Sigma* at Olivet College would like to announce its hosting of the *2nd Annual "Extreme Risk Takers" Excess and Surplus Lines Insurance Symposium*, sponsored by the Derek Hughes/NAPSLO Educational Foundation, which will take place *April 8 to April 10, 2005 in Chicago*. The symposium consists of many great speakers from across the nation:

- Shaun Kelley, President of Lexington
- Bill Palmer, Regional Executive Vice President of Arch
- Maryanne Swaim, newly appointed President of Lloyd's US
- Letha Heaton, VP of Markel-Shand Morahan
- Dick Bouhan, Executive Director of NAPSLO
- Marcus Payne, Educational Consultant to NAPSLO
- Paige Schipp, the 2004 NAPSLO intern from the Omega Chapter!

and a panel of ΓΙΣ - NAPSLO internship alumni to discuss the transition from college to the E&S world!

The program will also include two evenings of entertainment and networking. We will use the *Hampton Hotel* in downtown Chicago for lodging, as well as the site of the symposium presentations. Entertainment will include an evening at the *ESPN Zone*, as well as a *Dinner and Dancing Boat Cruise* along the Lake Michigan Shoreline of Chicago. The fee for attending the 2005 "Extreme Risk Takers" NAPSLO Symposium is *\$175 per person double occupancy* and *\$85 per person quadruple occupancy*; this includes your accommodations, three meals, two continental breakfasts, and some entertainment costs. The registration *deadline* is *March 2, 2005*. This will be a very enjoyable and educational experience, and we would like to extend an invitation to all members of your chapter, on a first come first serve basis. Many of you have responded already and *THERE ARE ONLY 20 SEATS LEFT – REGISTER SOON*. We look forward to hearing from you. Please email Alpha Alpha President Gabe Pringle at gpringle@olivetcollege.edu, if you have any further questions or would like a registration form. *RISK IT ALL IN THE WINDY CITY!*

Special upcoming events: February 2005

02	St. Jude's Hospital Community Service Fundraiser
02	Etiquette Luncheon
05	Induction Dinner/Ball
08	Ice Skating Social
17	CMUA Dinner Meeting
21-24	MAIA Conference
25-27	Officer Planning Retreat
TBD	Physical Plant Community Service

ALPHA BETA PENNSYLVANIA STATE UNIVERSITY

**ALPHA GAMMA
UNIVERSITY OF PENNSYLVANIA**

**ALPHA DELTA
LaSALLE UNIVERSITY**

**ALPHA EPSILON
INDIANA STATE UNIVERSITY**

<u>MEMBERSHIP REPORT</u>	<u>NUMBER</u>
Current chapter members	32
Inactive members	0
New members	0
Alumni	348
Other	<u>N/A</u>
Total	380

On **January 18**, a General Membership meeting was held. Topics discussed included RIMS Annual Conference sign-ups, semester planning, the new website, and primarily the upcoming ISU IRM Career Expo. Alumnus Daniel Pigg of ONB Insurance Group attended the meeting, as well. Daniel is one of the Alpha Epsilon Chapter's most visible alumni in the area and plans to attend as many General Membership and Officers meetings as possible. The Alpha Epsilon Advisor, Dr. Mary Ann Boose hopes that Daniel can become another silent advisor outside of the university.

*Activities in January were limited due to Winter Break.

Special upcoming events:	General Membership Meeting	February 1
	Social Event Night (following meeting)	February 1
	Lunch w/ Risk Manager, Bill McGannon	February 6
	Officer's Dinner w/ Risk Manger, Bill McGannon	February 8
	General Membership Meeting	February 15
	Bowling Night w/ the NAIFA of Terre Haute	February 15
	Officers Meeting	February 22
	Risk Manager in Residence (Jeff Vernor) Dinner	February 23

**ALPHA ETA
CALIFORNIA STATE UNIVERSITY/SACRAMENTO**

**ALPHA THETA
ST. CLOUD STATE UNIVERSITY**

**ALPHA IOTA
ST. JOHN'S UNIVERSITY**

**ALPHA KAPPA
ILLINOIS STATE UNIVERSITY**

Summary of Programs Held

- January 27th - 1st General Meeting
- February 1st - Employment Fair
- February 3rd - Meet the Katie School Night
- February 5th - Mixer with Bradley Chapter, Basketball Game and Dinner

**ALPHA LAMBDA
SOUTHWEST MISSOURI STATE UNIVERSITY**

**ALPHA MU
VIRGINIA COMMONWEALTH UNIVERSITY**

**ALPHA NU
OHIO UNIVERSITY**

**ALPHA XI
MORGAN STATE UNIVERSITY**

**ALPHA OMICRON
UNIVERSITY OF HARTFORD**

**ALPHA PI
BAYLOR UNIVERSITY**

**ALPHA RHO
FANSHAWE COLLEGE**

**ALPHA SIGMA
UNIVERSITY OF LOUISIANA/MONROE**

**ALPHA TAU
UNIVERSITY OF NORTH CAROLINA/CHARLOTTE**

**ALPHA UPSILON
UNIVERSITY OF HOUSTON**

**ALPHA PHI
OLD DOMINION UNVIERSITY**

**ALPHA CHI
BRADLEY UNIVERSITY
MEMBERSHIP REPORT NUMBER**

Current Members	22
New Members	0
Alumni Members	0
Other	0
Total	22

1. Summary of Programs Held:

Meeting January 24th

If you are interested in having your resume included in the resume book that we will distribute at the job fair email your resume to ahage@bradley.edu by friday.

People interested in going to rims must talk to Dr. Gardner. www.rims.org The convention will be in April and will go from sunday through thursday.

Two spots are open for the trip to ISU game and Alexander's with the GIS chapter there. We are going there for the basketball game on Feb 5th. We will be at Hage's house and his mom will prepare breakfast for us. All you need to pay for is Alexander's. The deadline for this is friday.

The next meeting will be Wednesday Feb 9th at Noon, Room 256 in Baker.

Monthly Report Guidelines

Each Chapter is **expected** to submit monthly reports to Grand Chapter using the Monthly Report of Chapter Activity format and a Chapter News Release.

1. A Monthly Report shall consist of the completed prescribed form and all supporting documentation, which corroborate the statements made on the form.
1. Each monthly report, including documentation, must be received at Grand Chapter by the **10th (tenth) of each month, by 5:00 p.m. EST. (Includes the hard copy report, all documentation and the email version of the Chapter News Release)**
1. **Submit a 250 words-or-less "Chapter News" Release. This document will be used to "cut and paste" into the Monthly Chapter Newsletter.** It should represent a synopsis of your chapter's activities for the latest month.
4. Please submit the "Chapter News" Release by:
 - **E-mail** - grand@gammaiotasigma.org . Grand Chapter uses Microsoft Word 2000. This document will be used to "cut and paste" into the Monthly Newsletter.
 - Release is due by the 10th (tenth) of each month, by 5:00 p.m. EST
5. Please submit the monthly report with supporting documentation by:
 - **Mail** - Gamma Iota Sigma, Grand Chapter, 17 S. High Street, Suite 200, Columbus, OH 43215
 - **FAX** - 614-891-7698. (If all supporting documentation is included)
 - Report and supporting documentation is due by the 10th (tenth) of each month, by 5:00 p.m. EST
6. A report with "no activities this month" written for the month of June is due by July 10th to be counted for the current awards program year. July and August activities may be reported on the report due by September 10th.
7. Points are given for the Bowers Award based on timely Monthly Reports being submitted.
8. Be consistent in reporting membership and meeting data. This information is used in determining the Bowers Award.
9. Be sure to report all your activities. This information is used in determining the Bowers Award.
10. Send copies of letters, news releases/publicity to members, newspapers, sponsors and advertising.
11. All sections of the report should be filled in or commented on each month. If not applicable write "no activities this month".
12. Remember that the report that you submit should reflect the prior months activities. (Example: If report were Due May 10th you would report on the activities for the month of April.)

**Templates and format directions can be found on the Grand Chapter Website
www.gammaiotasigma.org in the Administrative Guide Section.**

**Gamma Iota Sigma
Grand Chapter**

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If you have any suggestions for the Chapter Newsletter or have an article you would like to see in the Newsletter please contact Melinda Vance at the Grand Chapter.

The purpose of Gamma Iota Sigma is to promote, encourage, and sustain student interest in insurance, risk management, and actuarial science as professions; to encourage the high moral and scholastic attainments of its members; and to facilitate interaction of educational institutions and industry by fostering research activities, scholarship, and improved public relations.